

YOUR EXPONENTIAL SUCCESS SCORECARD



Exponential Success is your capacity to think differently, to be unorthodox and to achieve the 'impossible' (far beyond the traditional linear approach to life and business).

NAME: _____

4PC is an extraordinary group of the top 4% of coaches and entrepreneurs. We're leaders. We think differently. We challenge the status quo. And we think exponentially.

DATE: _____

	STRUGGLE			STRIVING			CONVENTIONAL SUCCESS			EXPONENTIAL SUCCESS			CHOOSE YOUR LEVEL, FROM 1-12
	1	2	3	4	5	6	7	8	9	10	11	12	
HIGH PERFORMANCE	You're constantly worn out from working so hard. If only you had the money, the time and the opportunities that others do, you'd be successful, too.			When you really focus you can accomplish what you want but you're tired of working so hard for everything you create.			Other people admire you but your achievements don't give you the satisfaction you thought they would.			You're an extraordinary top performer. Your real goal isn't money or recognition, it's freedom. Despite the admiration of those around you, it often doesn't feel like you've ever had to work that hard for the things you've accomplished.			
UNIQUE & UNORTHODOX	You love to follow systems. You hate to break the rules. And you wish there was a magic step-by-step plan that you could follow.			You try new ways of doing things but you don't have the patience to stick with them for long.			You're at the top of your field but you feel like a square peg in a round hole. You've climbed the ladder of success to discover it's leaning against the wrong wall.			You're a rule-breaker, a maverick. You love doing things your own way. Even if you follow other people's ideas, you constantly put your own unique spin on things.			
BIAS FOR ACTION	You won't take action until everything is perfect. You'll wait years before starting because things need to be 100% before you begin.			You procrastinate. You hold off. You over-analyze and over-think situations so that decisions and actions are slowed down to a huge degree.			You can be slow to start but when you get going you are powerful. The results you create are linear and incremental. You can't see a way to create a dramatic impact.			You're a quick-starter. You don't wait for support. You take rapid action and experience exponential success. You're constantly trying out new ideas.			
EXTRAORDINARY PEOPLE	Your network and community looks the same as it did 20 years ago. You rarely meet new people.			You know you have outgrown your old community of friends and colleagues but you're afraid to let them go. People in your community think like you, act like you and rarely challenge you.			You're not lonely but you feel quite alone. You wish you had a community of top performers like yourself.			You love to spend time with fascinating people who stretch your mind and your thinking. You seek out communities of extraordinary people who inspire you - but the feeling is usually mutual.			
EMBRACE FEAR	You hate hearing the word no. You hate making mistakes. You hate feeling rejected. You're tired of failing.			You feel uncomfortable making mistakes. You want to get it right the first time. But you're willing to keep trying. You wish you could be more confident before you begin.			You understand that confidence is a result, not a requirement. You are ok at the edge of your comfort zone. You'll lean into your edge just enough to push you to greater success.			Fear is your path. You're not afraid of failure. You've got a track record of making mistakes and you've learned from every one of them. You walk your talk by rewarding your team members when they take risks - and especially when they fail.			
HUGE VISION	You don't like to dream big because if you fail you'll be disappointed - again.			You set goals. And you achieve many of them.			You dream big but it's hard to go full out after what you really, really want. So you hold back. You achieve great results but they're not really what you wanted so it doesn't mean much to you.			You are a leader with a powerful vision. You think differently and you dream bigger than anyone around you. You use generative language. You refuse to be bound by linear thinking. This is why people follow you.			
COMMITMENT	You like to keep your options open. You don't like to make commitments because you don't want to rule out all the other possibilities.			You tend to question the decisions you make before you even make them. You have unrealistically high expectations that hold you back from taking action. And if you do take action, you blame yourself if you don't succeed.			You've not really played full out for anything in life. You've never put a stake in the ground and made a commitment to a mission bigger than yourself.			You understand the power of commitment. You have a mission so big that nothing will stop you. Once you're in you are fully in. You play full out.			
RISK	You crave comfort, order and predictability. You like the safety and security of finding a system that works for you and not changing it - ever. You need the feeling of being in control of everything in your world.			You'll take risks in some areas of your life but in other areas you need certainty. You prefer to follow a path that has worked for others.			You enjoy challenges, excitement and adventure in some areas of your life and business. But you are not willing to allow these values into every area of your world.			You're a risk-taker. You're constantly change the way you've done things until now. You watch what everyone else is doing and you do the opposite. You love to play and have fun. And you actively seek disapproval.			